



Please write clearly in block capitals.

Centre number

--	--	--	--	--

Candidate number

--	--	--	--

Surname

---

Forename(s)

---

Candidate signature

---

# AS PSYCHOLOGY

## Paper 1 Introductory Topics in Psychology

---

Monday 16 May 2016

Afternoon

Time allowed: 1 hour 30 minutes

### Materials

For this paper you may use:

- a calculator.

### Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of this page.
- Answer **all** questions. You must answer the questions in the spaces provided. Do **not** write outside the box around each page or on blank pages.
- Do all rough work in this book. Cross through any work you do not want to be marked.

### Information

- The marks for questions are shown in brackets.
- The maximum mark for this paper is 72.
- You will be assessed on your ability to:
  - use good English
  - organise information clearly
  - use specialist vocabulary where appropriate.



J U N 1 6 7 1 8 1 1 0 1

IB/G/Jun16/E2

7181/1

## Section A

## Social Influence

Answer **all** questions in this section.


For each multiple-choice question, completely fill in the circle alongside the appropriate answer.


CORRECT METHOD



WRONG METHODS



If you want to change your answer you must cross out your original answer as shown. 

If you wish to return to an answer previously crossed out, ring the answer you now wish to select as shown. 

**0 1** . **1** Name **three** behaviours that enable a minority to influence a majority.

**[3 marks]**

---



---



---

**0 1** . **2** Marcus wants to persuade his group of friends to go travelling in the summer but the rest of the group would like to go on a beach holiday.

Briefly suggest how Marcus might use the **three** behaviours that you have identified in your answer to 01.1 to persuade his friends to go travelling.

**[3 marks]**

---



---



---



---



---



---



---



---

---

---

---

---

---

---

Extra space \_\_\_\_\_

---

---

---

---

---

**Turn over for the next question**



**Turn over ►**

0 2

Ten A-level students took part in a study of attitudes to Milgram's research on obedience. They were asked about the value of Milgram's research and about ethical concerns with Milgram's research.

For each student, the researcher recorded two scores out of 10, a 'value of research' score and an 'ethical concern' score.

A high 'value of research' score means the student thinks Milgram's research was very valuable and a high 'ethical concern' score means that the student thinks that Milgram's research caused many ethical concerns.

The findings are shown in **Table 1** below.

**Table 1**

Student	Value of research score	Ethical concern score
1	6	10
2	8	9
3	9	7
4	5	7
5	2	3
6	6	8
7	7	7
8	9	8
9	6	10
10	6	7

0 2

1

How many students have a 'value of research' score of <6?  
Shade **one** box only.

[1 mark]

**A** 2 students

**B** 3 students

**C** 4 students

**D** 5 students

0 2

2

Give the mode for **both** sets of scores in **Table 1**.

Mode for value of research \_\_\_\_\_

Mode for ethical concern \_\_\_\_\_

[2 marks]



0 2 . 3

The mode is one type of descriptive statistic.  
Identify **two other** descriptive statistics that could be used to further analyse the data in **Table 1**. In **each** case, explain how the descriptive statistics you have identified could be calculated.

[4 marks]

---

---

---

---

---

---

---

---

---

---

0 3

The study in question 02 involves self-report.  
Outline what is involved in self-report.

[3 marks]

---

---

---

---

---

---

---

---

---

---













**0 7**

Below are five evaluative statements about the cognitive interview. Which **two** statements are correct?

Shade **two** boxes only.

The cognitive interview...

**A** can only be used in Western cultures.

**B** takes longer than the standard interview.

**C** involves unethical treatment of witnesses.

**D** requires special training of police officers.

**E** cannot be used to interview children.

**[2 marks]**

**0 8**

Discuss what psychological research has shown about working memory. In your answer, refer to theory and/or evidence.

**[12 marks]**

You may use this space to plan your answer.

---

---

---

---

---

---

---

---

---

---







Lined writing area for student response.

24



Turn over ►

## Section C

## Attachment

Answer **all** questions in this section.


For each multiple-choice question, completely fill in the circle alongside the appropriate answer.


CORRECT METHOD



WRONG METHODS



If you want to change your answer you must cross out your original answer as shown. 

If you wish to return to an answer previously crossed out, ring the answer you now wish to select as shown. 

0 9

Below are five evaluative statements about the Romanian orphan research. Which **two** statements are correct?

Shade **two** boxes only.

The Romanian orphan research is ...

- A** limited because it involves only a few case studies.
- B** good because it involves comparison with control groups.
- C** scientific because it shows a cause and effect relationship.
- D** ethically questionable because it involves separation.
- E** useful because it shows long-term effects, not just short-term effects.

[2 marks]



**1 0**

Researcher A found that young animals seemed to attach for comfort rather than for food.

Researcher B found that mobile newborn animals would follow the first large moving object that they saw.

**1 0****1**

Give the name of Researcher A and state the type of animal studied by this researcher.

**[2 marks]**

---

---

**1 0****2**

Give the name of Researcher B and state the type of animal studied by this researcher.

**[2 marks]**

---

---

---

---

**1 1**

Abi had a happy, secure childhood with parents who loved her very much. She now has two children of her own and loves them very much too. The two children make friends easily and are confident and trusting.

Referring to Abi and her family, explain what psychologists have discovered about the internal working model.

**[6 marks]**

---

---

---

---

---

---















**There are no questions printed on this page**

**DO NOT WRITE ON THIS PAGE  
ANSWER IN THE SPACES PROVIDED**



**There are no questions printed on this page**

**DO NOT WRITE ON THIS PAGE  
ANSWER IN THE SPACES PROVIDED**



**There are no questions printed on this page**

**DO NOT WRITE ON THIS PAGE  
ANSWER IN THE SPACES PROVIDED**



**Turn over ►**

**There are no questions printed on this page**

**DO NOT WRITE ON THIS PAGE  
ANSWER IN THE SPACES PROVIDED**

**Copyright Information**

For confidentiality purposes, from the November 2015 examination series, acknowledgements of third party copyright material will be published in a separate booklet rather than including them on the examination paper or support materials. This booklet is published after each examination series and is available for free download from [www.aqa.org.uk](http://www.aqa.org.uk) after the live examination series.

Permission to reproduce all copyright material has been applied for. In some cases, efforts to contact copyright-holders may have been unsuccessful and AQA will be happy to rectify any omissions of acknowledgements. If you have any queries please contact the Copyright Team, AQA, Stag Hill House, Guildford, GU2 7XJ.

Copyright © 2016 AQA and its licensors. All rights reserved.

