



GCE

Accounting

Unit **F012**: Accounting Applications

Advanced Subsidiary GCE

Mark Scheme for June 2016

OCR (Oxford Cambridge and RSA) is a leading UK awarding body, providing a wide range of qualifications to meet the needs of candidates of all ages and abilities. OCR qualifications include AS/A Levels, Diplomas, GCSEs, Cambridge Nationals, Cambridge Technicals, Functional Skills, Key Skills, Entry Level qualifications, NVQs and vocational qualifications in areas such as IT, business, languages, teaching/training, administration and secretarial skills.

It is also responsible for developing new specifications to meet national requirements and the needs of students and teachers. OCR is a not-for-profit organisation; any surplus made is invested back into the establishment to help towards the development of qualifications and support, which keep pace with the changing needs of today's society.

This mark scheme is published as an aid to teachers and students, to indicate the requirements of the examination. It shows the basis on which marks were awarded by examiners. It does not indicate the details of the discussions which took place at an examiners' meeting before marking commenced.

All examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes should be read in conjunction with the published question papers and the report on the examination.

OCR will not enter into any discussion or correspondence in connection with this mark scheme.

© OCR 2016

MARK SCHEME:

Question	Answer	Mark	Guidance																																																																	
1 (a)	<p><u>Isla Fraser</u> <u>A detailed Statement of Revised Stock Valuation as at 31 March 2016</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Original stock valuation</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;">Increase</td> <td style="width: 10%; text-align: center;">Decrease</td> <td style="width: 10%; text-align: right;">158,420</td> </tr> <tr> <td>(i) Purchases</td> <td></td> <td></td> <td style="text-align: right;">24,000(1)</td> <td></td> </tr> <tr> <td>(ii) Sales returns</td> <td></td> <td></td> <td style="text-align: right;">12,500(2)</td> <td></td> </tr> <tr> <td>(iii) Sales</td> <td style="text-align: right;">10,000(2)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>(iv) Damaged goods</td> <td></td> <td></td> <td style="text-align: right;">4,700(1)</td> <td></td> </tr> <tr> <td>(v) Stationery</td> <td></td> <td></td> <td style="text-align: right;">360(1)</td> <td></td> </tr> <tr> <td>(vi) Sale or return</td> <td></td> <td></td> <td style="text-align: right;">680(1)</td> <td></td> </tr> <tr> <td>(vii) Display goods</td> <td style="text-align: right;">4,800(1)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>(viii) Purchase returns</td> <td style="text-align: right;">10,300(1)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>(ix) Drawings</td> <td style="text-align: right;"><u>3,500(1)</u></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">28,600</td> <td></td> <td style="text-align: right;"><u>(42,240)</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;"><u>(13,640)</u></td> </tr> <tr> <td>Revised stock valuation</td> <td></td> <td></td> <td></td> <td style="text-align: right;"><u>144,780 (1)</u></td> </tr> </table>	Original stock valuation		Increase	Decrease	158,420	(i) Purchases			24,000(1)		(ii) Sales returns			12,500(2)		(iii) Sales	10,000(2)				(iv) Damaged goods			4,700(1)		(v) Stationery			360(1)		(vi) Sale or return			680(1)		(vii) Display goods	4,800(1)				(viii) Purchase returns	10,300(1)				(ix) Drawings	<u>3,500(1)</u>					28,600		<u>(42,240)</u>						<u>(13,640)</u>	Revised stock valuation				<u>144,780 (1)</u>	12	<p>Marks for correct value with narrative or footnote. Must have correct movement. If no signage treat as increase. Final mark narrative can be in title.</p>
Original stock valuation		Increase	Decrease	158,420																																																																
(i) Purchases			24,000(1)																																																																	
(ii) Sales returns			12,500(2)																																																																	
(iii) Sales	10,000(2)																																																																			
(iv) Damaged goods			4,700(1)																																																																	
(v) Stationery			360(1)																																																																	
(vi) Sale or return			680(1)																																																																	
(vii) Display goods	4,800(1)																																																																			
(viii) Purchase returns	10,300(1)																																																																			
(ix) Drawings	<u>3,500(1)</u>																																																																			
	28,600		<u>(42,240)</u>																																																																	
				<u>(13,640)</u>																																																																
Revised stock valuation				<u>144,780 (1)</u>																																																																

Question	Answer	Mark	Guidance
(b)	<p>(iv) The damaged goods should be included in the stock valuation at their scrap value of £1,500 in accordance with SSAP9 (IAS2), which states that stock should be valued at the lower of cost and net realisable value, as the net realisable is £1,500 this should be the figure that is used in the accounts. This also follows the prudence concept which states that profits and the value of assets should not be overvalued.</p> <p>(v) The stock valuation should only include those items which have been purchased with the intention of being resold for a profit. Stationery has been purchased by the business with the intention to use within the business and not to resell and therefore should not be included in the stock valuation. Stationery should be classed as an expense. Any unused stationery at the end of the financial year should be classified as a prepaid expense.</p> <p>Each item(1 mark for point plus up to 2 for development)</p>	6	

Question	Answer	Mark	Guidance																																																																														
2 (a)*	<p><u>Charlie Towers</u> <u>Trading and Profit and Loss Account for the year ended 30 April 2016</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Sales</td> <td style="width: 20%;"></td> <td style="width: 20%; text-align: right;">193,200(4)</td> </tr> <tr> <td>Opening stock</td> <td style="text-align: right;">12,400</td> <td></td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;"><u>91,300(4)</u></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">103,700</td> <td></td> </tr> <tr> <td>Closing stock</td> <td style="text-align: right;"><u>10,300</u></td> <td></td> </tr> <tr> <td> </td> <td></td> <td></td> </tr> <tr> <td>Cost of sales</td> <td></td> <td style="text-align: right;"><u>93,400</u></td> </tr> <tr> <td>Gross profit</td> <td></td> <td style="text-align: right;">99,800</td> </tr> <tr> <td>Commission received</td> <td></td> <td style="text-align: right;">1,440(1)</td> </tr> <tr> <td>Discounts received</td> <td></td> <td style="text-align: right;"><u>1,700(1)</u></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">102,940</td> </tr> <tr> <td> </td> <td></td> <td></td> </tr> <tr> <td><u>Expenses</u></td> <td></td> <td></td> </tr> <tr> <td>General expenses</td> <td style="text-align: right;">23,880(1)</td> <td></td> </tr> <tr> <td>Wages</td> <td style="text-align: right;">32,890(1)</td> <td></td> </tr> <tr> <td>Motor expenses</td> <td style="text-align: right;">4,120(1)</td> <td></td> </tr> <tr> <td>Bad debts</td> <td style="text-align: right;">500(1)</td> <td></td> </tr> <tr> <td>Loan interest</td> <td style="text-align: right;">540(1)</td> <td></td> </tr> <tr> <td>Depreciation motor vehicle</td> <td style="text-align: right;">8,800(1)</td> <td></td> </tr> <tr> <td>Depreciation equipment</td> <td style="text-align: right;">820(1)</td> <td></td> </tr> <tr> <td>Discounts allowed</td> <td style="text-align: right;"><u>2,000(1)</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>73,550</u></td> </tr> <tr> <td>Net Profit</td> <td></td> <td style="text-align: right;"><u>29,390(1)</u></td> </tr> <tr> <td> </td> <td></td> <td></td> </tr> <tr> <td>Sales: 14,200 + 176,000(1) - 11,600 + 2,000(1) + 12,600(1) = 193,200(1)</td> <td></td> <td></td> </tr> <tr> <td>Purchases: 9,300 + 94,000(1) - 5,300(1) + 1,700(1) - 8,400 = 91,300(1) or 96,600(3)</td> <td></td> <td></td> </tr> </table>	Sales		193,200(4)	Opening stock	12,400		Purchases	<u>91,300(4)</u>			103,700		Closing stock	<u>10,300</u>		 			Cost of sales		<u>93,400</u>	Gross profit		99,800	Commission received		1,440(1)	Discounts received		<u>1,700(1)</u>			102,940	 			<u>Expenses</u>			General expenses	23,880(1)		Wages	32,890(1)		Motor expenses	4,120(1)		Bad debts	500(1)		Loan interest	540(1)		Depreciation motor vehicle	8,800(1)		Depreciation equipment	820(1)		Discounts allowed	<u>2,000(1)</u>				<u>73,550</u>	Net Profit		<u>29,390(1)</u>	 			Sales: 14,200 + 176,000(1) - 11,600 + 2,000(1) + 12,600(1) = 193,200(1)			Purchases: 9,300 + 94,000(1) - 5,300(1) + 1,700(1) - 8,400 = 91,300(1) or 96,600(3)			36	<p>Sales and purchases calculations can be shown in control accounts.</p> <p>Marks for correct value with narrative.</p>
Sales		193,200(4)																																																																															
Opening stock	12,400																																																																																
Purchases	<u>91,300(4)</u>																																																																																
	103,700																																																																																
Closing stock	<u>10,300</u>																																																																																
Cost of sales		<u>93,400</u>																																																																															
Gross profit		99,800																																																																															
Commission received		1,440(1)																																																																															
Discounts received		<u>1,700(1)</u>																																																																															
		102,940																																																																															
<u>Expenses</u>																																																																																	
General expenses	23,880(1)																																																																																
Wages	32,890(1)																																																																																
Motor expenses	4,120(1)																																																																																
Bad debts	500(1)																																																																																
Loan interest	540(1)																																																																																
Depreciation motor vehicle	8,800(1)																																																																																
Depreciation equipment	820(1)																																																																																
Discounts allowed	<u>2,000(1)</u>																																																																																
		<u>73,550</u>																																																																															
Net Profit		<u>29,390(1)</u>																																																																															
Sales: 14,200 + 176,000(1) - 11,600 + 2,000(1) + 12,600(1) = 193,200(1)																																																																																	
Purchases: 9,300 + 94,000(1) - 5,300(1) + 1,700(1) - 8,400 = 91,300(1) or 96,600(3)																																																																																	

Question	Answer	Mark	Guidance
	<p><u>Balance Sheet as at 30 April 2016</u></p> <p><u>Fixed Assets</u></p> <p>Equipment 7,380</p> <p>Motor vehicles <u>43,200</u></p> <p>50,580(1)</p> <p><u>Current Assets</u></p> <p>Stock 10,300</p> <p>Debtors 13,700(1)</p> <p>Commission Receivable 360(1)</p> <p>Bank <u>5,400(1)</u></p> <p>29,760</p> <p><u>Current Liabilities</u></p> <p>Creditors 9,300</p> <p>Wages owing 240(1)</p> <p>Motor expenses 420(1)</p> <p>Loan interest <u>540(1)</u></p> <p>10,500</p> <p>Working capital <u>19,260</u></p> <p>69,840</p> <p><u>Long Term Liabilities</u></p> <p>Loan <u>(18,000)(1)</u></p> <p><u>51,840(1)</u></p> <p><u>Financed by</u></p> <p>Capital 70,270(2)</p> <p>Net Profit <u>29,390(1)</u></p> <p>99,660</p> <p>Drawings <u>47,820(2)</u></p> <p><u>51,840</u></p> <p style="text-align: right;">QWC (3)</p>		<p>Marks for correct value with narrative.</p> <p>LTL can be shown in bottom half, then 69,840(1)</p>

Question	Answer	Mark	Guidance
(b)	<p><u>Advantages</u> Charlie will become a shareholder and will benefit from having limited liability. His personal possessions will be secure in the event of the business failing.</p> <p>There will be more capital available , it is relatively easy to raise capital in private limited companies, as there is no limit to the number of members. May help generate more profit.</p> <p>Control of the company cannot easily be lost to outsiders, because shares can only be sold to new members with the agreement of the other shareholders.</p> <p>The business can continue even if one member dies because shares can be transferred to other people.</p> <p><u>Disadvantages</u> Profits have to be shared between more members and dividends paid to each shareholder. This means that Charlie will not be able to keep all the profits.</p> <p>The legal procedure to set up a private limited company is more costly and may take time. Because shares cannot be offered to the general public this might restrict the raising of funds.</p> <p>Financial information must be filed with the registrar of companies and is open to public scrutiny and competitors. In practice it might be difficult for a shareholder to sell shares, because they cannot be offered to the general public.</p> <p>If there is a risk that there might be disagreement between directors making decision making more difficult.</p> <p>Each section (2 x 2 marks) (1 mark for point plus 1 for development)</p>	8	

Question	Answer	Mark	Guidance																																																																								
3 (a)	<p><u>Atherton Ltd</u> <u>Trading and Profit and Loss Account for the year ended 31 March 2016</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Sales</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: right;">600,000</td> <td style="width: 50%;"></td> </tr> <tr> <td>Opening stock</td> <td style="text-align: right;">40,000</td> <td></td> <td></td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;"><u>230,000</u></td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">270,000</td> <td></td> <td></td> </tr> <tr> <td>Closing stock</td> <td style="text-align: right;"><u>30,000</u></td> <td></td> <td></td> </tr> <tr> <td>Cost of sales</td> <td></td> <td style="text-align: right;"><u>240,000</u> (1)</td> <td></td> </tr> <tr> <td>Gross Profit</td> <td></td> <td style="text-align: right;">360,000</td> <td></td> </tr> <tr> <td>Expenses</td> <td></td> <td style="text-align: right;"><u>120,000</u> (1)</td> <td></td> </tr> <tr> <td>Net Profit</td> <td></td> <td style="text-align: right;"><u>240,000</u> (1)</td> <td></td> </tr> </table> <p><u>Morton Ltd</u> <u>Trading and Profit and Loss Account for the year ended 31 March 2016</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Sales</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: right;">750,000</td> <td style="width: 50%;"></td> </tr> <tr> <td>Opening stock</td> <td style="text-align: right;">54,000</td> <td></td> <td></td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;"><u>460,000</u></td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">514,000</td> <td></td> <td></td> </tr> <tr> <td>Closing stock</td> <td style="text-align: right;"><u>64,000</u></td> <td></td> <td></td> </tr> <tr> <td>Cost of sales</td> <td></td> <td style="text-align: right;"><u>450,000</u> (1)</td> <td></td> </tr> <tr> <td>Gross Profit</td> <td></td> <td style="text-align: right;">300,000</td> <td></td> </tr> <tr> <td>Expenses</td> <td></td> <td style="text-align: right;"><u>75,000</u> (1)</td> <td></td> </tr> <tr> <td>Net Profit</td> <td></td> <td style="text-align: right;"><u>225,000</u> (1)</td> <td></td> </tr> </table>	Sales		600,000		Opening stock	40,000			Purchases	<u>230,000</u>				270,000			Closing stock	<u>30,000</u>			Cost of sales		<u>240,000</u> (1)		Gross Profit		360,000		Expenses		<u>120,000</u> (1)		Net Profit		<u>240,000</u> (1)		Sales		750,000		Opening stock	54,000			Purchases	<u>460,000</u>				514,000			Closing stock	<u>64,000</u>			Cost of sales		<u>450,000</u> (1)		Gross Profit		300,000		Expenses		<u>75,000</u> (1)		Net Profit		<u>225,000</u> (1)		6	Marks for correct value with narrative.
Sales		600,000																																																																									
Opening stock	40,000																																																																										
Purchases	<u>230,000</u>																																																																										
	270,000																																																																										
Closing stock	<u>30,000</u>																																																																										
Cost of sales		<u>240,000</u> (1)																																																																									
Gross Profit		360,000																																																																									
Expenses		<u>120,000</u> (1)																																																																									
Net Profit		<u>240,000</u> (1)																																																																									
Sales		750,000																																																																									
Opening stock	54,000																																																																										
Purchases	<u>460,000</u>																																																																										
	514,000																																																																										
Closing stock	<u>64,000</u>																																																																										
Cost of sales		<u>450,000</u> (1)																																																																									
Gross Profit		300,000																																																																									
Expenses		<u>75,000</u> (1)																																																																									
Net Profit		<u>225,000</u> (1)																																																																									

Question	Answer						Mark	Guidance	
(b)	<u>Atherton Ltd</u>			<u>Morton Ltd</u>			12	Marks for correct value with expression.	
	Gross profit % of sales	$\frac{360,000}{600,000}$	= 60%	(1)	$\frac{300,000}{750,000}$	= 40%			(1)
	Net profit % of sales	$\frac{240,000}{600,000}$	= 40%	(1)	$\frac{225,000}{750,000}$	= 30%			(1)
	Stock turnover	$\frac{240,000}{35,000}$	= 6.86 times	(1)	$\frac{450,000}{59,000}$	= 7.63 times			(1)
	ROCE	$\frac{240,000}{2,400,000}$	= 10%	(1)	$\frac{225,000}{1,000,000}$	= 22.5%			(1)
	Current ratio	$\frac{70,000}{96,000}$	= 0.73:1	(1)	$\frac{104,000}{37,000}$	= 2.81:1			(1)
Liquid ratio	$\frac{40,000}{96,000}$	= 0.42:1	(1)	$\frac{40,000}{37,000}$	=1.08:1	(1)			

Question	Answer	Mark	Guidance
(c)*	<p>The gross profit percentage is significantly higher for Atherton than for Morton the reason for this could be because Atherton have a lower cost of sales or a higher selling price.</p> <p>The net profit percentage is higher for Atherton than it is for Morton, however Atherton's expenses are significantly higher than those of Morton this could be because Atherton are not managing their expenses as well as Morton.</p> <p>Stock turnover for Morton is higher than that of Atherton this means that Morton are selling their stock quicker than Atherton this may be due to Morton having a lower selling price.</p> <p>Return on capital employed for Morton is significantly higher than that of Atherton. This shows that Morton are making more efficient use of the capital invested. This ratio could be compared to the current bank interest rate as an alternative form of investment.</p> <p>The current ratio of Morton is above the generally accepted ratio of 2:1 meaning that Morton can comfortably pay their current liabilities, however that of Atherton is below the generally accepted ratio which could mean that they may have problems paying their debts.</p> <p>The acid test ratio of Morton is almost at the accepted ratio of 1:1 however the ratio for Atherton is only 0.42:1 this indicates that Atherton have poor liquidity and could have difficulty paying their debts, this can be seen by the high creditors and bank overdraft.</p> <p>Morton may have a lower gross and net profit ratios than Atherton, but their ROCE ratio which is a significant ratio is more than double that of Atherton. Morton's liquidity ratios are better than Atherton's in fact Atherton appears to have cash flow problems and may have difficulty paying their debts.</p> <p style="text-align: right;">QWC (2)</p> <p>(6 x 2 marks) (1 mark for point plus 1 for development)</p>	14	Marks are for evaluation and not for repeating data and stating differences.

Question	Answer								Mark	Guidance
(c)	<u>Capital Accounts</u>								11	Marks for correct value with narrative. Accept goodwill net. Accept Bal c/d or Bal c/f. Do not accept without c/d or c/f.
		Zara	Clarke	James		Zara	Clarke	James		
Goodwill		27,200(1)	27,200	13,600(1)	Bal b/d	640,000(1)	600,000			
Bal c/d		767,600(1)	676,000(1)	266,400(1)	Bank			280,000(1)		
					Reval	114,000(2)	76,000(2)			
					Goodwill	40,800	27,200			
		<u>794,800</u>	<u>703,200</u>	<u>280,000</u>		<u>794,800</u>	<u>703,200</u>	<u>280,000</u>		

OCR (Oxford Cambridge and RSA Examinations)
1 Hills Road
Cambridge
CB1 2EU

OCR Customer Contact Centre

Education and Learning

Telephone: 01223 553998

Facsimile: 01223 552627

Email: general.qualifications@ocr.org.uk

www.ocr.org.uk

For staff training purposes and as part of our quality assurance programme your call may be recorded or monitored

Oxford Cambridge and RSA Examinations
is a Company Limited by Guarantee
Registered in England
Registered Office; 1 Hills Road, Cambridge, CB1 2EU
Registered Company Number: 3484466
OCR is an exempt Charity

OCR (Oxford Cambridge and RSA Examinations)
Head office
Telephone: 01223 552552
Facsimile: 01223 552553

© OCR 2016

